



MEDIA RELEASE

JADE SCORES PORT OF DOHA

Auckland, 27 September 2011 – Master Terminal, Jade’s specialist logistics software has been chosen by Qatar Navigation Services, as the country prepares to host the 2022 football world cup. Currently the port uses a paper-based system to manage its annual 330,000 TEU* container movements. Millions of tonnes of cargo are expected to pass through the port as Qatar undertakes multi-billion dollar infrastructure projects including new hotels, rapid rail and construction of stadia in the lead up to the world’s largest sporting event.

Qatar Navigation Service’s Doha Port is the sixth win for Master Terminal in 18 months and follows successful campaigns to win ports business in Messina Italy, Iraq, Georgia, United Arab Emirates and Gdansk Poland, says Howard Wren, Logistics Director, Jade.

“Jade Logistics is delighted to be expanding its business at such a major location in the Middle East and developing a long term relationship with Qatar Navigation Services. Master Terminal will help to cost effectively manage the complex port operation, providing visibility and transparency of cargo movements to all users,” says Wren.

Allan Middleton, Qatar Navigation Services spokesperson says that the Qatar Navigation Committee considered Jade’s Master Terminal a solid, professional and all-round terminal operating system provider.

“Jade’s proven track record and high standard of industry and technical knowledge gave us the comfort we were looking for. They stood out as being the best fit for the Qatar Navigation Services. We are looking forward to using Master Terminal and the improvements it will bring to port operations during a period of strong growth.”

* TEU twenty foot equivalent transport container.

About Jade Software

Jade Software brings together creative people, integrated design methods and performance engineered technology to solve hard business problems. The company has leading operational intelligence, mobile integration, investigations, risk management and smart logistics solutions.

Jade Software markets and sells its products through more than 40 partners in 80 countries and has offices in the United Kingdom, United States, Canada, India, Australia and New Zealand.

For more information please visit www.jadeworld.com

About Qatar Navigation

Qatar Navigation was established in July 1957, as the first public shareholding company registered in Qatar and holds commercial registration number (1). The aim in establishing the company was stimulating growth in the Qatari economy through the provision of shipping, transportation, and handling services necessary to link Qatar with the rest of the world. The company has since evolved, expanded and diversified into maritime transportation, port management, shipping agencies, logistics services, ship repair and fabrication, commercial activities, as well as real estate development and asset management.

Qatar Navigation owns 100% of Qatar Shipping (Q-Ship) as well as Halul Offshore Services Company (HOSC) – one of the largest specialized companies in the region in the provision of offshore marine services to the oil and gas sector. Qatar Navigation also has a 50% stake in Qatar Quarries and Building Materials Company, a 30% stake in Qatar Gas Transport Company (Nakilat), and owns 50% of Gulf LPG. The Company has smaller stakes in a number of other associated companies.

Qatar Navigation (QNNS) is a publically listed company on the Qatar Exchange and almost represents 5% of the Qatar Exchange Index. For further details please visit the company's website www.qatarnav.com or see the company's results on the Qatar Exchange website www.qe.com.qa.

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