



**MEDIA RELEASE**

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## **JADE SOFTWARE TO MANAGE NEW GULFTAINER TERMINAL**

*Jade Software expands logistics presence into Middle East*

**London, United Kingdom, 3 February 2010** – Jade Software announced today that its leading container and general cargo terminal operating system, JMT (Jade Master Terminal), has been selected for a new container terminal in the United Arab Emirates.

JMT has been selected as the terminal operating system for the new container terminal at the port of Ruwais, Abu Dhabi, managed by Gulftainer. Gulftainer is recognised as one of the most productive terminal management companies in the world. In 2009 Gulftainer handled close to three million containers in its various terminals around the region.

Speaking from Jade's US office, Jade Software Managing Director Craig Richardson says Gulftainer is a key strategic customer for the company's growing marine terminals business in major ports around the world.

"We are very pleased to expand our JMT footprint into the Middle East with award-winning terminal operator Gulftainer. This is another vote of confidence in the JMT product, increasingly being recognised as one of the best products for managing multi-modal marine terminals."

Richardson adds that the interest in JMT has been steadily building from new and existing customers.

"In June 2009, Jade announced Ignazio Messina & C. S.p.A (Messina Line) had selected JMT to manage the Nino Ronco terminal in Genoa. We are seeing strong interest in JMT and growing demand for consulting services from our logistics division, which has allowed Jade to increase its Europe and US-based resources. We have also focused our marine terminals strategy on what we

have identified is an under-serviced segment in the terminal operating system market.”

In recognition of the Company’s significant growth and momentum in the terminal operating systems market, Richardson announced this week the appointment of Mr. Howard Wren as Director of Jade’s global logistics division.

Mr Wren was most recently Technical Director of AECOM’s Ports and Marine business and has worked on a range of high profile international projects in the ports sector. AECOM is one of the largest and most respected providers of professional technical and management support services in the world.

Richardson says, “securing Howard to lead our logistics team is a real coup for Jade. He is recognised as a world-leading container terminal design and development consultant with a deep understanding of the sector and a passion for delivering the innovative products and services that Jade customers expect.”

**ENDS**

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## **About Jade Software**

Jade Software conceives, crafts and deploys market-leading products and high performance technologies for specialist markets.

Some of the world's best known companies trust Jade to design and build solutions to realise their greatest opportunities. Jade understands their customers' specialist markets and the macro trends that influence their long-term business strategy.

Jade's talented people, methods and technology make them truly different.

Jade has offices in the United Kingdom, United States, Canada, Australia and New Zealand. For more information please visit our websites at:

[www.jadeworld.com](http://www.jadeworld.com)

[www.jadeworld.com/logistics](http://www.jadeworld.com/logistics)